

Equipment Rental | Fully Managed Solutions

# Utilities

## Pipeline and Underground Cable Solutions

---







# A Powerful Partner

We equip people to transform places, spaces and lives.

Our 4,000 strong team includes experts from more than 25 different specialisms supporting customers across the UK, Ireland and Europe.

Together we are redefining the future of rental. We will deliver all the equipment you need, whenever and wherever you need it. Leaving you free to concentrate on your core business, knowing that your equipment is being looked after by trusted experts.

**200**

depots across the UK and Ireland

**25+**

specialisms

**£1bn+**

equipment fleet

**4,000+**

sector experts

**FTSE 100**

listed Ashtead Group





# One team One goal One point of contact

Our team is the team behind your team. Whatever the type or size of the project, we'll take care of everything from site surveys and equipment selection to making sure the right assets are in the right place at the right time.

## Define

Everything works better when we work together.

Every project is different – with many variables that demand a tailored approach. We'll work side-by-side with you to define the scope of your project and set clear objectives for delivery. From listening to your requirements, solving potential challenges to setting out a comprehensive action plan with defined KPI's.

## Design

Providing the solution by owning the problem.

We will design the most efficient, sustainable and cost-effective solution for every stage of your project. Our design team will carry out a thorough survey to build a detailed understanding of your site. Through our BIM modelling expertise we'll design a virtual model to help you optimise layout and see where you can drive efficiencies. You'll be presented with a detailed plan so you can approach your project with confidence.

## Deliver

Whatever, wherever, whenever you need it.

Our experienced project managers will work closely with you to deliver and mobilise the solution. With over 250,000 assets available nationwide we can meet most of your core equipment requirements without any reliance on third-party suppliers and our consolidated deliveries help improve efficiency and reduce transport costs. With 24/7 emergency support we can respond quickly to unforeseen changes to keep your project on track.

## Report

Everything you need to know at your fingertips.

Through our secure customer portal, Command Centre, you have instant access to reports showing live hires, historical and current spend. Plus equipment usage reports and performance monitoring to prevent underutilisation, maximise productivity and manage machine health.

We'll also provide detailed sustainability and social value reports to allow you to monitor your contribution to your local community and track carbon reduction against your targets.





Every utilities management project

Every unique challenge

Every demanding timescale

Leave the **how** to us.

## How we...

- are investing to support UK water resilience 7
- can support with the AMP8 plan 11
- help you reduce leakage and prove compliance 15
- can help to minimise disruption and maximise productivity with trenchless technology 19
- support delivery of the world's first zero carbon gas grid 23
- are supporting sustainable electrification across the UK 27
- help you stay at the forefront of the fibre rollout 31
- keep your teams safe and compliant on-site 35
- support with upskilling your workforce 37
- deliver a full turnkey solution for your utility site 39



# How we are investing to support UK water resilience

Climate change, population growth, and the need to take less water from sensitive sites are placing increasing pressure on the UK's water networks and the supply chains that support them. Increasing the resilience of network assets and pipelines is a long-term challenge that requires a strategic response and significant investment in both human and physical resources. Sunbelt Rentals is making that investment now, today, to ensure our partners have the specialist equipment and expert support they need to safeguard our water infrastructure for the future.

## Much more than machines

Our commitment to building resilience into the UK infrastructure goes much further than supplying the latest and most advanced equipment. We can support you with early engagement planning, help you with your training requirements, and provide a partnered approach for the setup of welding stations and pipe loading equipment.

Our specialist engineers will also provide expert support on the ground to ensure your project runs smoothly.

## Technology you can trust

Our close and long-standing relationships with industry-leading equipment manufacturers like McElroy allows us to bring the best technology in the world to the UK market. We have invested more to ensure our partners in the water industry always have access to the best and most efficient technology available.

## Expertise you can believe in

We understand that having the best equipment means nothing if we don't have the people to back it up. That's why we are also investing in our engineering teams and growing our service offer with specialist McElroy Subject Matter Experts supported by expert central service and mobile teams.



**Our global reach gives you access to the most advanced equipment available worldwide**



## MEGAMC POLYHORSE

Designed to work alongside 900i butt fusion machines, the MegaMc PolyHorse pipe loading system automates the lifting and positioning of heavy pipes. Remotely controlled loading ensures precise alignment and speeds up the fusion process, delivering up to 14 welds a day.



The future of rentals, today.

## MCELROY TRACSTAR 900I SERIES

Recognised across the globe, the 900i series can fuse large diameter polyethylene (PE) pipes ranging from 324mm to 900mm external diameter reducing manual labour and increasing productivity. McElroy's sophisticated data logging system records the entire fusion process ensuring compliance and providing complete traceability.



## WELDING CONTAINERS

Our welding containers provide a clean, waterproof working area and contain an array of features to enhance working conditions. This includes extendable sides to house equipment and personnel and LED task lighting to maximise working hours. Built-in lifting capacity allows equipment to remain inside when the containers are moved saving time and boosting efficiency.



Pipeline and Underground Cable Solutions

10



# How we can support with the AMP8 plan

The water sector will undergo significant changes over the next AMP period, facing challenges to reduce pollution, improve resilience, adapt to climate change, and work towards net zero emissions. Investment over the course of AMP8 is predicted to top £88 billion with £35 billion targeted towards new infrastructure and resources. The work will see a major expansion in new water assets with over 8000kms of new pipelines being laid combined with the delivery of 425 million extra litres of water supply per day by 2030.

## Investing in tomorrow, today

In anticipation of the new AMP8 cycle, Sunbelt Rentals has invested in the latest and most technologically advanced pipeline fleet, which not only helps our customers work more efficiently but also provides real time compliance reporting. We're also expanding our depot network and increasing our stock holding across all utilities equipment to ensure we can cater for your every need. And we will continue to invest year-on-year throughout the AMP8 period to ensure our customers have access to the most efficient equipment when it's needed alongside best-in-class reporting systems.

## With you every step of the way

As experts in this highly specialised field, we can partner with you throughout the lifetime of your project, supporting you right from the outset, through to completion. Our team of experts will assess your requirements, provide solutions to overcome your challenges, and co-ordinate delivery and installation to your required timescales. But our support does not end there. We can provide you with access to expert training and develop maintenance programmes to ensure your equipment is maintained to the highest standards in the industry – ours.

## Transparent real time reporting

Providing documentary evidence of compliance is a key component of AMP8. We have a range of solutions to capture and store data covering everything from joint reliability to testing processes to ensure asset integrity is achieved. Our secure customer portal, Command Centre, provides access to business reports and telematics data whilst the McElroy Vault records the key metrics for large diameter butt fusion operations.

**We are committed to multi-million-pound investments every year throughout the AMP8 cycle**

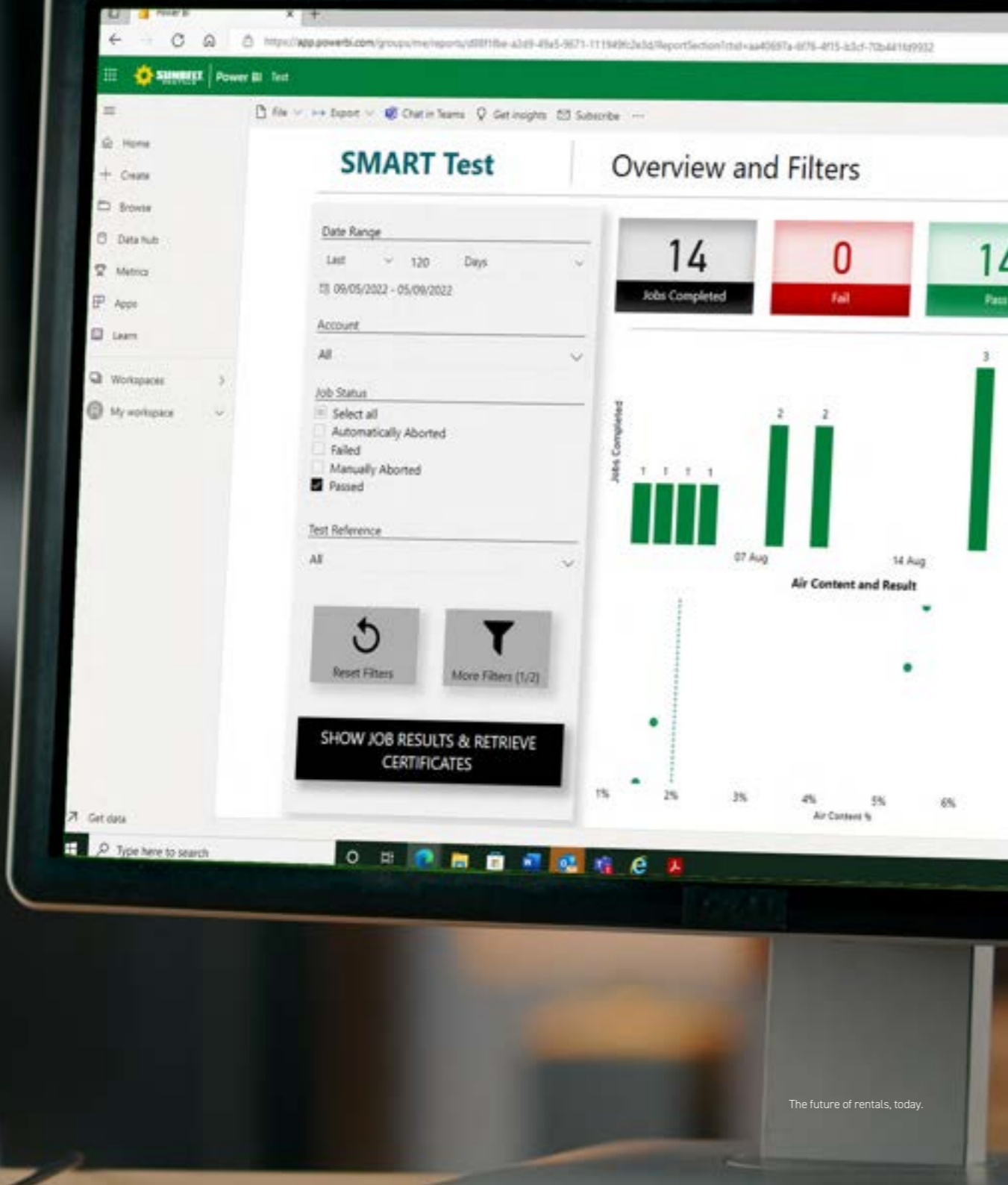




## Key AMP8 Deliverables

- + Creating nine new reservoirs and progressing seven large-scale water transfer projects.
- + £35 billion investment in infrastructure improvements.
- + Cutting leakage by a further 13%.
- + Tripling the rate of replacing water mains.
- + Delivering 425 million extra litres of water supply per day by 2030.
- + £88 billion total investment across AMP8 period (2025-2030).





## How we help you reduce leakage and prove compliance

Reducing leakage and building in quality assets is a challenge faced across the water sector. Whatever the task in hand from pressure testing new potable water mains and compliant flange to flange jointing to flow stopping and air testing, we can provide you with the right tools, specialist support, and easy access to accurate, transparent data to provide proof of compliance.

### Leading-edge technology and support

Our comprehensive range of pipeline management and maintenance tools covers any and every application. Our market-leading SMART Site app allows pipeline pressure and torque integrity tests to be completed quickly and precisely, with test data available immediately on the app and for further analysis 24/7 from our online customer portal, Command Centre. Our specialist, in-house Pipeline Solutions team is always on hand to provide expert support.

**Our SMART Site app allows pipeline pressure and torque integrity tests to be completed on your smartphone**



## SMART TORQUE

An innovative Bluetooth-enabled digital wrench, SMART Torque is designed for use with our SMART Site app. Developed in partnership with torque measuring equipment experts, Norbar, it records and reviews mechanical fittings, ensuring the correct torque is applied, giving you confidence in the integrity of the mechanical joints.

## DATA LOGGER AND SMART TEST

Our Bluetooth data logger connects with the SMART Test function in our SMART Site app to run and monitor type II pressure tests and provides instant results on your mobile device to confirm pass or fail. These can be analysed in more detail on Command Centre, which provides a full record of work practices to demonstrate compliance and support training requirements.



## PRESSURE TESTING PUMPS

Our easy-to-use pressure testing pumps are suitable for pipes of all types and sizes, seamlessly connecting with testing equipment to deliver reliable, accurate results quickly and efficiently.



## PIPE STOPPERS

Manufactured by our German partner Vetter, our industry-leading range of pipe stoppers covers pipe diameters from 70mm to 1000mm. Providing a solution for all kinds of pipeline management tasks, from installation and testing to repair, inspection, cleaning and maintenance.





# How we can help to minimise disruption and maximise productivity with trenchless technology

Upgrading the UK's utility infrastructure is essential to boost the nation's productivity and improve living standards. However, the long-term benefits must be balanced against short-term impact. Sunbelt Rentals' advanced trenchless technology solutions allow installations and repairs to be carried out quickly and efficiently with minimum disruption to businesses, local residents and road users.



We offer a greater choice of trenchless solutions than any other hire operator

## Unrivalled choice of trenchless technologies

Whatever the size and scale of the project we can provide you with all the equipment you need. From specialist solutions for pushing or pulling pipe through existing assets and winching gear for large diameter applications to advanced pipe bursting rigs and the latest moling technology. All backed up by our expert utilities team.

## Always the latest equipment

Our trenchless technology hire fleet is the largest and most comprehensive in the UK, and we are committed to ongoing investment year-on-year to ensure it stays that way. Which means customers are always assured of the latest and most efficient equipment, today and tomorrow.

## Available anytime, anywhere

Our international buying power, global supply chain connections and nationwide network of local depots means we can supply whatever equipment you need, whenever you need it, for as long as you need it. Anywhere in the UK.



## PIPE BURSTING RIGS

Whatever the size or type of pipe, we can provide you with a fitting solution, including the latest Grundoburst 400G and SND Bursting Rigs. Plus, all the tools and accessories you need, from towing heads and roller blades to PE pipe expanders.



## MOLING EQUIPMENT

Our advanced moling solutions cover all types of soil and any size of pipe from 45mm to 145mm. Allowing excavation-free installations to be carried out quickly and efficiently regardless of the scale of the task or the nature of the ground conditions.



## PIPE PUSHING MACHINES

Our comprehensive pipe pushing machine range covers everything from small-scale repairs to large diameter installations. Including compact pushers for tight spaces, excavator-mounted machines for heavy-duty projects, and everything in between.



## COIL PIPE TRAILERS

We offer the 'V' style coil pipe trailers covering the full-size range up to 180mm including the latest innovation to improve operator safety, the 'Laysafe'. Designed to reduce the stored energy in coils, it is now being specified by many of our clients.





# How we support delivery of the world's first zero carbon gas grid

Although electricity is set to play an increasingly important role in the UK's energy mix, the natural gas network will remain a fundamental part of our utility infrastructure for many years to come with many pipelines being repurposed for the Hydrogen era. Completing the Iron Mains Risk Replacement Programme (IMRRP) by the target date of 2032 and readying the network for a zero-carbon future is one of the biggest challenges the industry has ever faced, but it's not one you have to face alone.

## Proven expertise

Sunbelt Rentals has played an integral role in the IMRRP roll out ever since the programme began in 2002. We know the challenges our partners in the gas sector face. We're acutely aware of the time constraints our customers have to work within. Most importantly, we understand the safety critical nature of the work they do.

## Industry-leading WASK products

As full UK distributors for WASK equipment, we can provide a full mains-to-meter solution for pipelines of all types and sizes, providing a one-stop solution for hire, sales and repairs.

Wherever you are, whatever you need, we can deliver it, with most WASK products available for next day delivery across the UK.

## Safety assured

All calibrated equipment is supplied with up-to-date certification, valid for at least three months from delivery.

## IGEM approved

We belong to the Institute of Gas Engineers and Managers (IGEM) and regularly take part in forums to both gain and share expertise with our customers.



As full UK distributors for WASK equipment we can provide a full mains-to-meter pipeline solution



## WASK TEESET AND BAGSET

WASK's industry-leading Teeset and Bagset technology provides a simple and safe solution for isolating sections of gas pipelines for maintenance or repair, reducing downtime and minimising the impact on overall gas service.



## GAS MONITOR

Designed to measure the percentage LEL and volume of flammable hydrocarbons, our gas monitors feature a compact and rugged design making them suitable for use in harsh environments.



## BREATHING APPARATUS

We offer a full range of fresh air breathing apparatus for use in confined or heavily contaminated areas. All equipment is maintained at our own purpose-built maintenance facility, which was set up in conjunction with leading breathing apparatus manufacturers, Centurion Martindale and MSA Britain. Our rigorous assessments cover everything from pre-inspection, wash-down and drying to assembly and final testing, providing total peace of mind.



## EFUZE

Our EFuze electrofusion units utilise cutting edge battery technology to deliver a whole week of polyethylene pipe welding from a single charge. Lightweight and portable, they play a critical role in ensuring strong, reliable, and leak free connections between pipe segments.





# How we are supporting sustainable electrification across the UK

The electrification of our industry, housing and vehicles is key to achieving the UK's carbon reduction targets. This will require the installation of new underground cable networks across the country and replacing or upgrading the existing distribution network to cope with demand. In addition, the network will need to be expanded even further to fulfil the Government's commitment to increase offshore & solar power by 120 GW by 2035. An undertaking of this size and scale requires specialist equipment, knowledge and expertise. Sunbelt Rentals can offer all three.

## A powerful partner

With over 250,000 assets available from 200 local depots, all backed up by a 4000-strong expert team, we have the equipment, knowledge and resources to handle any project, no matter how large or complex the task may be.

## Unrivalled choice of equipment

Our hire fleet is the largest in the UK, offering an unrivalled choice of cable drum trailers & twin capstan diesel winches. We can also provide you with a full range of cable pushers and the latest innovations in cable detection technology.

## Latest technology as standard

Every machine in our twin capstan winch fleet is fitted with the latest tracking technology that allows you to geofence all your assets to one location and monitor their movements to reduce this risk of theft. They also come with advanced data logging technology that provides documentary evidence that cables have been installed correctly and not over-pulled.

## Regular safety inspections

All our towed assets, including cable drum trailers and winches, are inspected at least once every twelve weeks. This includes recording the torque settings of wheel bolts for added reassurance.

Real-time telematics data allows you to measure equipment performance against your KPIs.





## WINCHES

Winches are an integral part of the electrical cable installation process, enabling cables to be pulled through conduits, ducts, and overhead installations with ease. With capacities from 4 to 10 tons and rope lengths extending up to 1500 metres, our range covers any and every application, large or small.



## CABLE DRUM TRAILERS

Purpose-built to streamline the transportation and deployment of heavy electrical cable drums. Our comprehensive range of trailers allows drums of all types and sizes to easily be moved from site to site, reducing set up and installation time. Available in 2.7-ton, 5-ton, and 10-ton capacities, all our trailers have their own built-in suspension system that protects drums from damage no matter how rugged the terrain.



## CABLE PUSHERS

Designed to enhance efficiency, safety and the overall quality of the installation process, our cable pushers allow cables to be fed through ducts, conduits and other confined spaces. The accurate application of consistent force reduces the risk of damage from uneven or excessive pulling.



## CABLE LOCATORS & SIGNAL GENERATORS

Our comprehensive range of underground detection devices allows you to pinpoint the precise position of fibre optic cables, buried power lines and pipes, reducing the risk of costly mistakes.





## How we help you stay at the forefront of the fibre rollout

The Government's commitment to a complete Gigabit Fibre network by 2030 is a huge opportunity but there are significant challenges, particularly in rural areas. Completing a project of this scale within the required timeframe will require specialist equipment to speed up both the installation of the fibre optic cable and the removal of the existing copper cable network. Sunbelt Rentals can provide you with all the equipment you need with no upfront capital investment.

### Flexible, tailored rental terms

Keeping up with the latest advances in equipment technology can be an expensive business, especially when working on a project of this scale, but it doesn't have to be. With our flexible, tailored rental terms you only pay for the equipment you need for as long as you need it with no need to worry about depreciation or underutilisation.

### Industry-leading equipment

We work closely with the leading suppliers in this highly specialised sector to ensure our customers always have access to the most up-to-date and efficient technology available. Whatever the task at hand, wherever it is being carried out.

### Expert support

Our highly trained fibre optic network team will work with your team to make sure you have the right equipment for the job, whatever the job. And provide you with all the support you need to optimise its performance on the ground.

### One point of contact

We can deliver all the equipment you need for the preparation and commissioning of fibre networks, from our nationwide network depots, without having to rely on third-party suppliers. Providing you with a single point of contact for everything, from excavators and floor saws to duct rod pushers, fibre blowers and splicers.

Our fibre fleet includes everything from excavators to fibre blowers and splicers



## CABLE DRUM TRAILERS

Our cable drum trailers offer a safe and secure way of transporting heavy cable drums from site to site. Available in a variety of sizes, all our trailers feature a built-in suspension system with the drum sitting tightly on a central spindle, allowing conductor stringing operations when the integral parking brake is engaged.



## DUCT ROD PUSHERS

Specifically developed to assist with the installation of fibre optic cables through ducts or conduits over long distances or through complex pathways. Duct rod pushers offer a faster, safer alternative to manual installation. All our pushers are equipped with a tilting extendable boom and chamber clamp for underground use and come with high quality fibreglass duct rods that combine high tensile strengths with unrivalled flexibility.



## ASSIST WINCHES

The simplest and most efficient way to pull fibre optic cables through underground ducts and guide them through the ductwork. Assist winches help maintain the appropriate tension to ensure signal integrity and reduce the physical strain on workers.



## CAPSTAN WINCHES

Our range of capstan winches covers everything from lightweight portable models for quick deployments to heavy-duty units for more complex applications. Smooth, variable speed control delivers safe, precise handling even in tight spaces and on uneven terrain.





# How we keep your teams safe and compliant on-site

Whether you are working with gas, water, electric or telecommunications making sure all safety critical equipment is calibrated, tested, serviced and maintained to manufacturer's and industry standards is essential.

## The highest standards as standard

Safety is one of our company values and the first and last consideration in everything we do. All of our equipment is serviced, calibrated and tested by in-house experts and professionally maintained by our own highly trained maintenance engineers.

## Equipment monitoring and proactive maintenance

We use telematics data to monitor and manage machine health and maximise uptime via remote software fixes and automated engineer call outs (in and out of hours).

We also carry out physical inspections on all towable assets every 12 weeks to ensure that they remain safe and compliant.



## Distributorships

Having confidence in your supply chain to cover every aspect of the equipment provided is important to us, with that in mind we have worked hard to build long-standing relationships and distributorship frameworks with all core equipment providers.

## In-house Delivery

These deep and long-standing relationships allow us to have control and in-house delivery of all equipment and services we provide. Being manufacturer trained and certified across our network means we can react quickly, professionally and in full governance to your equipment challenges, safety engagement, certification and familiarisation across our full equipment range.

Safety is at the core of our company values, and it remains our top priority at every stage of everything we do



## Command Centre

Our secure customer portal places all the information you need to demonstrate compliance at your fingertips, anytime, anywhere, 24/7. It also allows you to view key business information, including live hire reports, invoices, delivery details and real time equipment location maps giving you complete control of your equipment fleet.



# How we support with upskilling your workforce

Skill shortages are a major challenge for everyone involved in the utilities market and are particularly acute for those in the water and energy sectors. With so many major projects underway, and many more in the pipeline, making sure team members have the appropriate training and qualifications to complete specialist tasks is critical. In recognition of this Sunbelt Rentals has built up close relationships with a nationwide network of accredited training providers.

## One point of contact for training and equipment

Our dedicated training team can help you access professional training courses tailored to your needs, whether that's online, face-to-face, or in application. Working in partnership with our nationwide network of accredited training providers we offer a full 360 service covering everything from utility specific EUSR training to specialist courses on topics such as abrasive wheels and confined spaces.

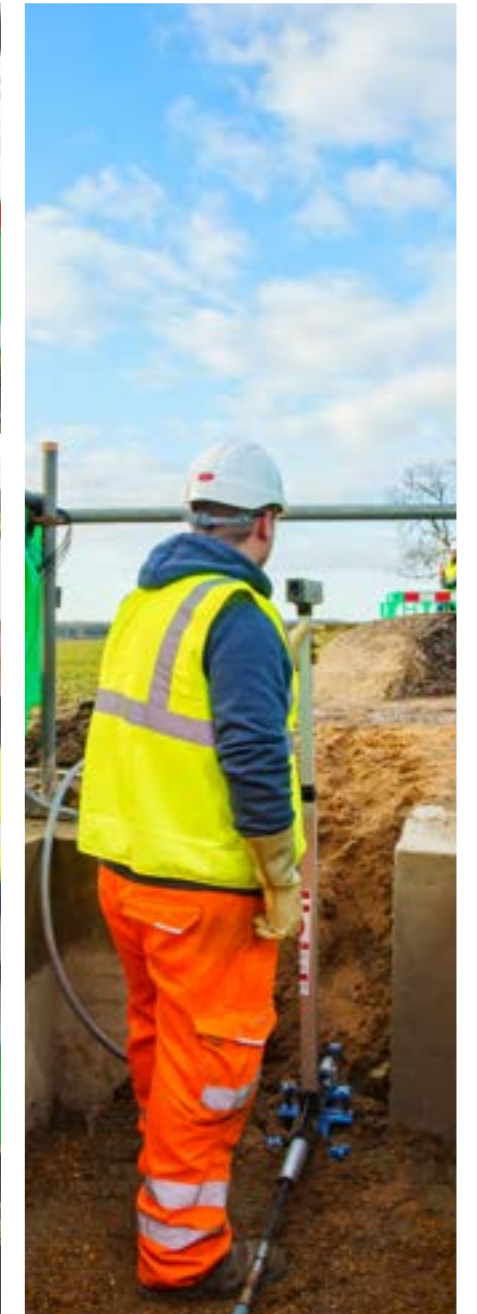
## Sign-up online

Booking training courses couldn't be easier. All you need to do is visit our website, select the training your workers need and add it to your basket. Training can be carried out on your site or at one of our local training centres.



You can book accredited training anytime on our website.

Simply visit [sunbeltrentals.co.uk/training](https://sunbeltrentals.co.uk/training)





# How we deliver a full turnkey solution for your utility site

Selecting the right equipment for the job, building secure compounds to house it, and managing its mobilisation and demobilisation takes time - and a lot of it. It also ties up resources that could be more effectively deployed on other tasks. When you partner with Sunbelt Rentals, we take care of everything - leaving you and your team free to concentrate on your core business.

## All the assets you need

With over 250,000 assets available from 200 depots across the UK, all backed up by a 4000-strong expert team, we're not just the number one choice for pipeline and cabling equipment. Our expertise spans everything from accommodation, energy and power to traffic management, lighting and powered access. Providing you with a single point of contact for all the equipment and support services you need.

## All from one partner

Sunbelt Rentals is the only rental equipment supplier that has the experience, expertise and resources to provide a complete infrastructure solution. Whatever the size and scale of the project we can handle everything from helping you to define your equipment requirements and designing the best solution for the job to managing its mobilisation, deployment and demobilisation. Our tailored service and maintenance packages optimise performance and maximise uptime. Expert telematics analysis ensures you always have the right equipment with no over-spec'd or under-utilised machines. Detailed post-contract reporting allows us to deliver continuous improvement contract after contract.

## Modelled and tested in advance

Our Building Information Modelling (BIM) service enables you to build a virtual model of your site and test equipment in a digital environment before it is deployed in the real world. Allowing to maximise efficiency, safety, and sustainability whilst minimising waste and costs.

**Our 4000-strong team includes experts from 25 different disciplines**







Our Planet is our action plan for positive change, driven by our purpose: Equipping people to transform places, spaces and lives.

### Our climate

We have invested over £135m in the latest green equipment and we will carry on investing to make sure our rental fleet remains the greenest in the UK. We have committed to reducing our operational footprint by 35% by 2030. Our Scope 1 (Direct) and 2 (Indirect) emissions conform to ISO 14064 and we're rapidly moving towards Scope 3.

### Our colleagues

We actively monitor our recruitment website to make sure our workforce represents the diversity of the communities we serve. Continued investment in apprenticeships and training gives all our colleagues the chance to be the best they can be. We also provide access to confidential, independent counselling through our Employee Assistance Programme.



### Our customers

We believe long-lasting customer relationships are built on trust and certainty. We build trust by keeping our word and working with our customers to help them achieve their sustainability and social value goals. We provide certainty by upholding the highest standards and being transparent in everything we do.

### Our communities

We work strategically in our local communities to create and deliver social value where it is needed most, in order to deliver maximum social impact. We work with many community partners to provide hands-on support for local initiatives. Our Environmental Community Programme helps make our environment cleaner and greener by planting trees and recycling building materials, at the same time as upskilling and benefiting local people. Our Skills, Education & Employment Programme helps local people find long-term employment and achieve their career goals. We also support military veterans, prisoners and prison-leavers, care-leavers and homeless people through our Social Equality Programme.





Whatever your equipment needs.  
Leave the **how** to us.



0370 330 6023

[sunbeltrentals.co.uk](https://www.sunbeltrentals.co.uk)

[enquiriesutilities@sunbeltrentals.co.uk](mailto:enquiriesutilities@sunbeltrentals.co.uk)